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ECONOMIC CONDITIONS IN NEW HAMPSHIRE

A REPORT BY THE NEW HAMPSHIRE DEPARTMENT OF EMPLOYMENT SECURITY PREPARED IN COORDINATION WITH THE UNITED STATES BUREAU OF LABOR STATISTICS

January 1988

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Unemployment in New Hampshire was 19,520 in mid-January, an increase from 12,580 in mid-December. The unemployment rate in New Hampshire for January was 3.3 percent, up from 2.1 percent in December, and slightly above the January 1987 unemployment rate of 3.1 percent. Nationally, unemployment rates were 6.3 percent in January, 5.4 percent in December, and 7.3 percent in January 1987. Unemployment in the United States was 7,603,000 in January, up from 6,526,000 in December, an increase of 1,077,000 over the month. In December (the latest month for which labor force data by state is available for comparison), New Hampshire reported the lowest unemployment rate in the nation for the twenty-ninth consecutive month. (1987 New Hampshire unemployment totals and rates reported above are revised figures, based on a 1987 benchmark.)

The civilian labor force in New Hampshire was 595,000 in January 1988 compared to 558,690 in January 1987.

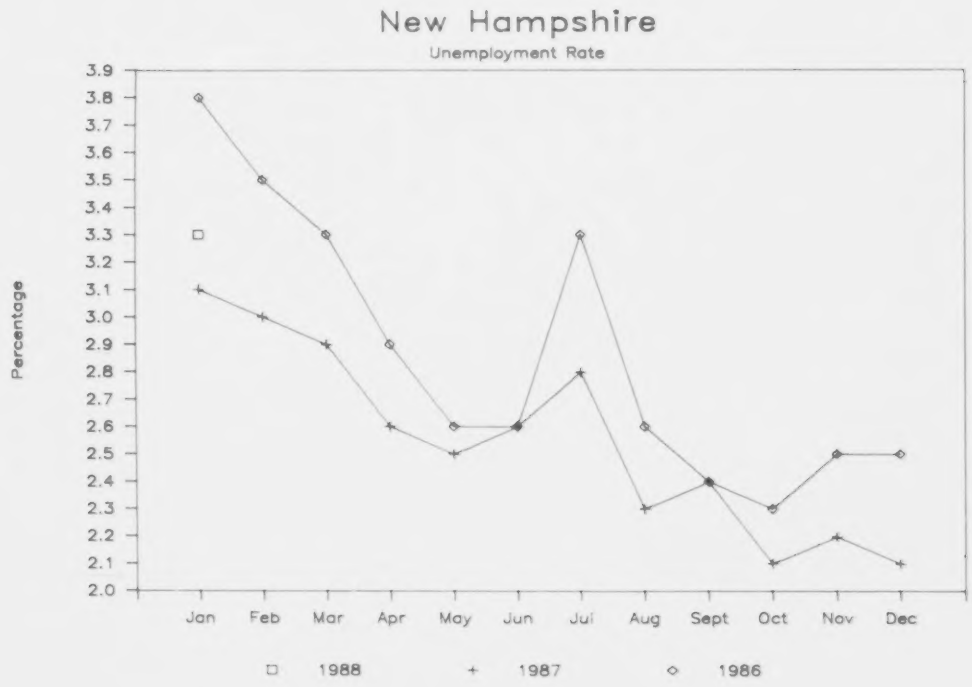
Estimates of New Hampshire nonagricultural wage and salary employment, based on a sample of employers, decreased 8,000 from the December 1987 level of 529,050 to 521,050 in January 1988. The manufacturing sector added an estimated 200 jobs over the month, a net increase resulting from relatively small changes in numerous manufacturing sectors. The largest estimated increase was in the machinery (except electrical) industry (+300), while the largest estimated decrease was calculated for the lumber and wood products (except furniture) industry (-150). Nonmanufacturing wage and salary employment in New Hampshire decreased by 8,200 over the month. The largest change was in the trade sector, which registered 4,550 fewer jobs, primarily due to post-holiday slowdowns affecting general merchandise stores, apparel and accessory stores, home furnishing stores, eating and drinking establishments, and other miscellaneous retail establishments. The construction sector was estimated to have 2,650 fewer jobs in January, primarily due to seasonal layoffs and project completions. Employment in the services sector was estimated to decline 1,250, although the drops affecting educational services, automotive repair services and garages, and business services industries were partially offset by employment increases in the amusement and recreation services industry (principally in skiing and other winter sports). Nonagricultural wage and salary employment in January 1988 was estimated to be 26,250 higher than a year earlier. About eighty-two percent of this increase (21,550) was in nonmanufacturing, with services and trade each adding 6,700 jobs. Approximately eighteen percent of the increase (4,700) was attributed to the manufacturing sector, with nondurable goods industries overall dropping 50 jobs and durable goods, led by the machinery (except electrical) and electrical machinery industries, adding 4,750 jobs. (Please see the table on page 3 for a more detailed look at manufacturing employment changes.)

Average weekly earnings in New Hampshire manufacturing were $392.35 in January, a slight decline from $400.68 in December. The decline was caused primarily by a small decrease in average weekly hours. The highest average

weekly earnings were registered in the paper and allied products industry ($482.52), followed by machinery (except electrical) ($448.12), and primary metal products ($445.55). Lowest average weekly earnings were calculated for the leather and leather products industry ($193.67) and the apparel industry ($241.70). The durable goods sector averaged $404.49 per week, 41.7 hours per week, and $9.70 per hour. In comparison, the nondurable goods sector averaged $364.41 per week, 40.4 hours per week, and $9.02 per hour.

January unemployment data is also available for labor market areas. Unemployment rates were lowest in the Claremont (1.7 percent) and Keene (2.7 percent) Labor Market Areas. Highest unemployment rates were recorded in the town of Pelham (6.6 percent), which is part of the Lowell, MA PMSA, and in the Salem vicinity (5.6 percent), which is the New Hampshire portion of the Lawrence-Haverhill, MA PMSA. The greatest number of unemployed in January was found in the New Hampshire portion of the Portsmouth-Dover-Rochester NH-ME MSA (3,270), followed by the Nashua PMSA (3,020). (Unemployment levels and rates for counties and labor market areas can be found on page 5.)

NOTE:
Revised series on Nonagricultural Wage and Salary Employment for 1986 and 1987, based on a March 1987 benchmark, are included in this issue. Similar revisions for hours and earnings for manufacturing will be included in the February issue of Economic Conditions in New Hampshire.



Unemployment rate estimates for 1986 and 1987 have been revised based on more accurate and concrete information and may differ from data published earlier. Estimates for 1988 are provisional.

NEW HAMPSHIRE CIVILIAN LABOR FORCE, TOTAL EMPLOYMENT AND UNEMPLOYMENT
AND SALARY EMPLOYMENT AS OF THE MIDDLE OF THE MONTH

Industry	Number of Workers Jan. 1988	Dec. 1987	Jan. 1987	Numerical Change From Previous Month	Previous Year
1. CIVILIAN LABOR FORCE*	595,000	599,300	558,690	-4,300	36,310
2. UNEMPLOYMENT PERCENT	19,520	12,580	17,480	6,940	2,040
OF LABOR FORCE	3.3	2.1	3.1	xxx	xxx
3. EMPLOYMENT TOTAL	575,480	586,720	540,860	-11,240	34,620
4. PERSONS INVOLVED IN LABOR DISPUTES	0	0	350	0	-350
NONAGRI. WAGE & SALARY**	521,050	529,050	494,800	-8,000	26,250
MANUFACTURING	121,800	121,600	117,100	200	4,700
Durable Goods	85,550	85,300	80,750	200	4,750
Lumber & Wood Prods.	6,250	6,400	6,150	-150	100
Furniture & Fixtures	1,650	1,650	1,600	0	50
Stone & Clay Prods.	3,650	3,700	3,250	-50	400
Primary Metal Prods.	4,650	4,550	4,150	100	500
Fabricated Metal Prods.	6,850	6,850	6,650	0	200
Machinery (Exc. Elec.)	26,750	26,450	24,750	300	2,000
Electrical Prods.	24,100	24,150	22,900	-50	1,200
Miscellaneous Prods.	2,050	2,100	2,000	-50	50
Other Durable Goods	9,550	9,450	9,300	100	250
Nondurable Goods	36,300	36,300	36,350	0	-50
Food & Kindred Prods.	2,800	2,850	2,900	-50	-100
Textile Mill Prods.	3,800	3,850	3,750	-50	50
Apparel	1,950	1,950	2,150	0	-200
Paper & Allied Prods.	5,900	5,850	5,650	50	250
Print., Pub. & Allied	8,400	8,450	7,700	-50	700
Leather & Lea. Prods.	3,650	3,550	4,150	100	-500
Other Nondurable Goods	9,800	9,800	10,050	0	-250
Nonmanufacturing	399,250	407,450	377,700	-8,200	21,550
Construction (inc. mining)	36,100	38,750	33,100	-2,650	3,000
Transp., comm. & utilities	17,100	17,150	16,650	-50	450
Trade	131,450	136,000	124,750	-4,550	6,700
Finance, Ins. & Real Estate	33,750	32,800	30,100	950	3,650
Service Industry & Other	115,100	116,350	108,400	-1,250	6,700
Government	65,750	66,400	64,700	-650	1,050
Federal	8,550	8,750	8,200	-200	350
State	17,650	17,650	16,950	0	700
Local	39,550	40,000	39,550	-450	0

* By place of residence
** By place of establishment

MSA LABOR FORCE, TOTAL EMPLOYMENT AND UNEMPLOYMENT, AND NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT AS OF THE MIDDLE OF THE MONTH

Industry	Manchester MSA					Nashua PMSA					Portsmouth-Dover-Rochester MSA				
	Number of Workers			Numerical Change From Previous		Number of Workers			Numerical Change From Previous		Number of Workers			Numerical Change From Previous	
	Jan. 1988	Dec. 1987	Jan. 1987	Month	Year	Jan. 1988	Dec. 1987	Jan. 1987	Month	Year	Jan. 1988	Dec. 1987	Jan. 1987	Month	Year
1. CIVILIAN LABOR FORCE*	86,250	87,200	82,850	-950	3,400	98,900	100,730	93,570	-1,830	5,330	130,990	132,690	123,110	-1,700	7,880
2. UNEMPLOYMENT	2,540	1,530	2,260	1,010	280	3,020	2,270	2,840	750	180	4,030	2,140	3,930	1,890	100
PERCENT OF LABOR FORCE	2.9	1.8	2.7	xxx	xxx	3.1	2.3	3.0	xxx	xxx	3.1	1.6	3.2	xxx	xxx
3. EMPLOYMENT TOTAL	83,710	85,670	80,590	-1,960	3,120	95,880	98,460	90,730	-2,580	5,150	126,960	130,550	118,830	-3,590	8,130
4. PERSONS INVOLVED IN LABOR DISPUTES	0	0	0	0	0	0	0	0	0	0	0	0	350	0	-350
NONAGRI. WAGE & SALARY	86,250	88,050	84,700	-1,800	1,550	94,300	96,200	89,950	-1,900	4,350	108,850	111,350	102,800	-2,500	6,050
MANUFACTURING	12,050	12,150	13,150	-100	-1,100	36,900	37,400	35,650	-500	1,250	20,750	20,650	20,300	100	450
Durable Goods	7,550	7,500	7,900	50	-350	30,750	31,200	29,350	-450	1,400	13,050	13,000	12,250	50	800
Machinery & elec. prods.	4,250	4,200	4,550	50	-300	23,450	23,650	22,050	-200	1,400					
Other durables	3,300	3,300	3,350	0	-50	7,300	7,550	7,300	-250	0					
Nondurable Goods	4,500	4,650	5,250	-150	-750	6,150	6,200	6,300	-50	-150	7,700	7,650	8,050	50	-350
Textile mill prods.	1,200	1,300	1,550	-100	-350										
Other nondurables	3,300	3,350	3,700	-50	-400										
NONMANUFACTURING	74,200	75,900	71,550	-1,700	2,650	57,400	58,800	54,250	-1,400	3,150	88,100	90,700	82,500	-2,600	5,600
Construction (inc. mining)	5,800	6,300	5,550	-500	250	5,400	5,500	4,650	-100	750	5,900	6,350	5,500	-450	400
Transp., comm. & utilities	5,100	5,100	4,900	0	200	2,150	2,150	2,200	0	-50	2,850	2,950	2,800	-100	50
Trade	24,800	25,300	23,500	-500	1,300	21,300	22,200	21,000	-900	300	27,750	29,300	26,000	-1,500	1,750
Finance, ins. & real est.	8,700	8,850	8,150	-150	550	4,050	4,000	3,600	50	450	6,750	6,750	6,200	0	550
Service industry & other	21,300	21,850	21,250	-550	50	17,400	17,950	16,350	-550	1,050	19,550	19,750	17,750	-200	1,800
Government	8,500	8,500	8,200	0	300	7,100	7,000	6,550	100	550	25,300	25,600	24,250	-300	1,050
Federal	2,600	2,800	2,450	-200	150	850	900	800	-50	50	10,150	10,450	10,000	-300	150
State	900	800	850	100	50	250	250	250	0	0	5,350	5,500	5,250	-150	100
Local	5,000	4,900	4,900	100	100	6,000	5,850	5,500	150	500	9,800	9,650	9,000	150	800

* By place of residence Benchmark Labor Disputes: 0

** By place of establishment

Manchester MSA: includes the city of Manchester and the towns of Allenstown, Auburn, Bedford, Candia, Goffstown, and Hooksett

Nashua MSA: includes the city of Nashua and the towns of Amherst, Brookline, Greenville, Hollis, Litchfield, Londonderry, Merrimack, Milford, Mont Vernon, and Wilton

Portsmouth-Dover-Rochester NH-ME MSA: includes the New Hampshire cities of Dover, Portsmouth, Rochester, and Somersworth, the New Hampshire towns of Barrington, Durham, Exeter, Farmington, Greenland, Hampton, Lee, Madbury, Milton, New Castle, Newfields, Newington, Newmarket, North Hampton, Rollingsford, Rye, and Stratham, and the Maine towns of Berwick, Eliot, Kittery, North Berwick, Ogunquit, South Berwick, Wells, and York.

TOTAL UNEMPLOYMENT AND LABOR FORCE BY AREA AND COUNTY

Area	Unemployment*								Civilian Labor Force				
	January 1988		December 1987		January 1987		Numerical Change From Previous		January	December	January	Numerical Change From Previous	
	Number	Rate	Number	Rate	Number	Rate	Month	Year	1988	1987	1987	Month	Year
UNITED STATES**	7,603	6.3	6,526	5.4	8,620	7.3	1,077	-1,017	119,742	120,206	117,703	-464	2,039
NEW HAMPSHIRE	19,520	3.3	12,580	2.1	17,480	3.1	6,940	2,040	595,000	599,300	558,690	-4,300	36,310
BERLIN LMA	960	3.6	640	2.5	800	3.3	320	160	26,840	25,830	23,970	1,010	2,870
CLAREMONT LMA	680	1.7	430	1.1	930	2.5	250	-250	39,670	40,090	37,730	-420	1,940
CONCORD LMA	1,650	3.0	950	1.8	1,340	2.7	700	310	54,570	54,230	50,380	340	4,190
KEENE LMA	1,130	2.7	650	1.5	910	2.4	480	220	41,780	42,270	37,440	-490	4,340
LACONIA LMA	1,520	3.0	840	1.6	1,440	3.0	680	80	51,310	51,500	47,450	-190	3,860
LITTLETON LMA	580	3.1	410	2.3	500	2.9	170	80	18,430	17,890	17,290	540	1,140
MANCHESTER LMA	2,540	2.9	1,530	1.8	2,260	2.7	1,010	280	86,250	87,200	82,850	-950	3,400
NASHUA PMSA	3,020	3.1	2,270	2.3	2,840	3.0	750	180	98,900	100,730	93,570	-1,830	5,330
N.H. PORTION LAWRENCE-HAVERHILL, MA PMSA***	2,880	5.6	2,230	4.3	2,050	4.2	650	830	51,560	51,500	48,670	60	2,890
PORTSMOUTH-DOVER-ROCHESTER N.H.-ME*****	4,030	3.1	2,140	1.6	3,930	3.2	1,890	100	130,990	132,690	123,110	-1,700	7,880
UNATTACHED ESTIMATING AREA****	940	4.8	600	3.0	860	4.6	340	80	19,470	20,060	18,860	-590	610
N.H. PORTION LOWELL MA PMSA	350	6.6	280	5.2	250	4.9	70	100	5,320	5,430	5,120	-110	200
County													
BELKNAP	790	3.0	400	1.5	760	3.1	390	30	26,620	26,660	24,630	-40	1,990
CARROLL	420	2.3	240	1.3	410	2.4	180	10	18,510	18,240	16,890	270	1,620
CHESHIRE	1,030	2.8	590	1.6	860	2.6	440	170	37,310	37,740	33,470	-430	3,840
COOS	920	4.4	670	3.3	770	4.0	250	150	21,090	20,330	19,020	760	2,070
GRAFTON	1,120	2.8	660	1.6	900	2.4	460	220	40,510	40,220	37,840	290	2,670
HILLSBOROUGH	5,660	3.1	3,930	2.1	5,190	3.0	1,730	470	183,700	186,550	174,830	-2,850	8,870
MERRIMACK	1,900	2.9	1,070	1.7	1,560	2.6	830	340	64,430	64,270	59,800	160	4,630
ROCKINGHAM	5,400	4.3	3,820	3.0	4,430	3.8	1,580	970	124,340	125,660	117,670	-1,320	6,670
STRAFFORD	1,960	3.4	970	1.6	1,960	3.6	990	0	58,160	59,040	55,010	-880	3,150
SULLIVAN	320	1.6	230	1.1	640	3.3	90	-320	20,330	20,590	19,530	-260	800

* Based on the Bureau of Labor Statistics "43 Step Method" handbook adjusted to the Current Population Survey (CPS) estimates.
** In thousands, not seasonally adjusted.
*** New Hampshire Portion of the Lawrence-Haverhill, Massachusetts Primary Metropolitan Statistical Area which includes Salem and twelve small towns.
**** Includes twenty towns previously in either Dover, Portsmouth, Manchester or Nashua LMAS.
***** Includes eight towns in York County, Maine

AVERAGE EARNINGS AND HOURS OF PRODUCTION WORKERS IN MANUFACTURING INDUSTRIES

NEW HAMPSHIRE

Industry	Average Weekly Earnings			Average Weekly Hours			Average Hourly Earnings		
	Jan. 1988	Dec. 1987	Jan. 1987	Jan. 1988	Dec. 1987	Jan. 1987	Jan. 1988	Dec. 1987	Jan. 1987
All manufacturing	$392.35	$400.68	$369.64	41.3	42.0	41.3	$9.50	$9.54	$8.95
Durable goods	404.49	407.77	386.48	41.7	42.3	42.1	9.70	9.64	9.18
Lumber & wood prods.	342.14	330.57	302.66	38.4	39.4	40.9	8.91	8.39	7.40
Furniture & fixtures	315.83	327.29	296.07	40.7	41.8	41.7	7.76	7.83	7.10
Stone & clay prods.	377.92	380.62	368.83	42.8	43.4	42.2	8.83	8.77	8.74
Primary metal prods.	445.55	451.63	408.92	47.5	48.2	44.4	9.38	9.37	9.21
Fab. metal prods.	411.60	411.63	384.86	42.0	42.7	42.2	9.80	9.64	9.12
Mach. (exc. elec.)	448.12	439.01	420.18	44.5	44.3	44.7	10.07	9.91	9.40
Electrical prods.	394.13	410.40	404.74	39.1	40.0	40.8	10.08	10.26	9.92
Miscellaneous prods.	333.10	346.33	283.58	38.2	39.9	38.9	8.72	8.68	7.29
Other durables	401.86	412.06	377.17	41.6	42.7	40.6	9.66	9.65	9.29
Nondurable goods	364.41	384.09	337.55	40.4	41.3	39.9	9.02	9.30	8.46
Food & kindred prods.	433.30	514.94	380.80	40.8	43.2	41.8	10.62	11.92	9.11
Textile mill prods.	314.42	321.68	327.33	39.6	41.4	42.4	7.94	7.77	7.72
Apparel	241.70	245.15	234.25	37.3	37.2	37.6	6.48	6.59	6.23
Paper & allied prods.	482.52	546.38	458.96	48.3	51.4	46.5	9.99	10.63	9.87
Print., pub. & allied	395.57	394.40	355.16	40.2	40.0	38.9	9.84	9.86	9.13
Leather & lea. prods.	193.67	193.57	158.17	33.8	33.9	30.3	5.73	5.71	5.22
Footwear	192.66	192.37	175.42	33.8	33.8	33.8	5.70	5.69	5.19
Other nondurables	375.96	393.66	363.29	39.7	40.5	40.5	9.47	9.72	8.97

Sample Percent of Production Workers 33%

Total Production Workers: 83,750

Firms Reporting: 242

Manchester MSA

Industry	Average Weekly Earnings			Average Weekly Hours			Average Hourly Earnings		
	Jan. 1988	Dec. 1987	Jan. 1987	Jan. 1988	Dec. 1987	Jan. 1987	Jan. 1988	Dec. 1987	Jan. 1987
All manufacturing	$390.40	$396.06	$317.94	40.0	41.0	42.0	$9.76	$9.66	$7.57
Durable goods	402.73	400.57	372.88	39.6	39.7	38.6	10.17	10.09	9.66
Mach. & elec. prods.	414.69	422.10	373.43	40.3	40.2	38.3	10.29	10.50	9.75
Other durables	387.00	375.93	371.11	38.7	39.2	38.9	10.00	9.59	9.54
Nondurable goods	370.55	387.10	283.08	40.9	43.3	44.3	9.06	8.94	6.39
Textiles & apparel	294.89	302.71	303.23	38.7	40.7	41.2	7.62	7.44	7.36
Other nondurables	399.07	420.91	279.82	41.7	44.4	44.7	9.57	9.48	6.26

Sample Percent of Production 46%

Total Production Workers: 8,900

Firms Reporting: 31

Nashua PMSA

Industry	Average Weekly Earnings			Average Weekly Hours			Average Hourly Earnings		
	Jan. 1988	Dec. 1987	Jan. 1987	Jan. 1988	Dec. 1987	Jan. 1987	Jan. 1988	Dec. 1987	Jan. 1987
All manufacturing	$476.14	$496.02	$454.11	40.8	42.0	41.7	$11.67	$11.81	$10.89
Durable goods	493.61	509.50	469.26	41.1	42.6	42.2	12.01	11.96	11.12
Mach. & elec. prods.	526.73	545.67	507.95	40.8	42.3	42.4	12.91	12.90	11.98
Other durables	425.98	435.16	381.29	41.6	43.0	41.9	10.24	10.12	9.10
Nondurable goods	402.96	443.05	395.21	39.7	39.7	39.8	10.15	11.16	9.93

Sample Percent of Production Workers: 31%

Total Production Workers: 20,650

Firms Reporting: 44

Portsmouth-Dover-Rochester MSA

Industry	Average Weekly Earnings			Average Weekly Hours			Average Hourly Earnings		
	Jan. 1988	Dec. 1987	Jan. 1987	Jan. 1988	Dec. 1987	Jan. 1987	Jan. 1988	Dec. 1987	Jan. 1987
All Manufacturing	$368.51	$375.14	$347.21	40.9	40.6	39.5	$9.01	$9.24	$8.79
Durable Goods	390.32	395.08	386.11	41.0	41.5	40.6	9.52	9.52	9.51
Nondurable Goods	332.52	342.13	293.36	40.7	39.1	38.0	8.17	8.75	7.72

Sample Percent of Production Workers: 44%

Total Production Workers: 14,600

Firms Reporting: 32

NEW HAMPSHIRE LABOR SUPPLY AND DEMAND

This section provides data by local office area, illustrating one dimension of labor supply and demand. Job openings received and active applicants are grouped by occupation according to Dictionary of Occupational Titles (DOT) codes. Job openings are also listed by industry, while applicants are classified by various personal characteristics. Such data have been compiled and published on a quarterly basis, and inclusion in Economic Conditions allows more timely access to this information for analysis and planning.

Seasonal slowdowns in construction, trade, and services have increased the number of active applicants and decreased the number of job openings received. Active applicants for January totaled 9,243 compared to 7,434 in December with increases occurring in all occupational groups. Job openings received for January totaled 1,132 compared to 1,382 for December. Most of the declines occurred in packaging and material handling, structural, services and clerical occupations.

The number of active applicants increased by over 1,800 between December 1987 and January 1988. Males accounted for approximately 1,400 of this increase. By comparison, between October and December the increase was 1,000 for males and less than 10 for female active applicants. In general, women continued to work during the October to December period and did not get laid off until January when retail stores were done with Christmas business, and hotels, eating and drinking places and business services registered seasonal slowdowns. Real Estate also experienced less activity at this time. The number of male applicants accelerated during late fall as construction projects began to taper. By January, construction reached its peak layoff month, causing males in trade and services occupations to be added to the list of new active applicants.

Active applicants from professional, technical, and managerial occupations increased by 150 between December 1987 and January 1988 while those from clerical fields increased by 200, services by 175 and sales by less than 100. The number of additional active applicants from structual occupations increased by 730 (150 more than during the same period last year) while those from motor freight and transportation increased nearly 200, and the machine trades and packaging and material handling areas showed an additional 100 each.

As already mentioned, when the number of active applicants increases, the number of job openings is usually in decline. Job openings received were down by 250 from December 1987 with the greatest decrease reported for packaging and material handling occupations(-108), and structural occupations, services, and clerical occupations were down 57, 43, and 27 respectively. Manchester had 67 fewer job openings received compared to the previous month (the largest decrease of any office). Fifty-three fewer openings received in Manchester were in clerical occupations. Berlin had a decline in job openings received, dropping from 128 in December to 64 in January. Openings received in packaging and material handling decreased from 73 to 5 and machine trade moved from 23 to 6. Claremont had an increase of 32 job orders with 18 additional clerical job openings and 9 additional machine trades openings. The only other local office with an increase in January was Dover, with most of that in machine trades and benchwork.

In January there were eight active applicants available for every job opening received compared to only three in October. Professional, technical and managerial active applicants outnumbered job openings received 18 to 1, while motor freight and transportation had 10 applicants for every job opening received that month.

ACTIVE JOB APPLICANTS BY OCCUPATION
JANUARY 1988

	Prof. Tech. & Mgr.	Clerical	Sales	Services	Farm	Process	Machine Trades	Benchwork	Struc. Work	Motor Freight & Trans.	Packaging & Material Handling	Misc.	Total
State	1,512	1,557	445	1,215	95	95	599	516	2,179	532	438	60	9,243
Berlin	37	72	26	84	6	1	20	12	75	20	14	1	368
Claremont	53	89	26	67	9	12	55	32	106	18	44	5	516
Concord	196	185	31	131	7	13	64	53	283	73	68	10	1,114
Conway	55	39	21	46	2	2	15	6	34	12	9	2	243
Dover	184	208	39	139	9	19	100	101	388	79	37	7	1,310
Keene	94	110	46	143	11	2	57	39	170	34	33	3	742
Laconia	81	135	25	85	11	11	59	26	295	83	16	5	832
Lebanon	73	50	23	28	5	2	20	11	61	23	7	2	305
Littleton	39	49	16	64	7	2	31	19	110	18	20	4	379
Manchester	137	209	81	190	6	7	48	72	210	48	65	7	1,080
Nashua	229	193	67	88	10	6	59	82	124	60	70	8	996
Portsmouth	243	179	36	136	5	15	57	40	273	49	42	5	1,080
Salem	91	39	8	14	7	3	14	23	50	15	13	1	278

Source: Employment Security Automated Reporting System - Table A96

Active Applicants are individuals who have contacted a local office of the Department of Employment Security to seek employment or obtain employability development services, and are currently seeking employment. The numbers in this table do not represent only applicants registered during the month.

JOB OPENINGS RECEIVED BY OCCUPATION
JANUARY 1988

	Prof. Tech. & Mgr.	Clerical	Sales	Services	Farm	Process	Machine Trade	Benchwork	Struc. Work	Motor Freight & Trans.	Packaging & Material Handling	Misc.	Total
State	85	238	73	193	9	24	111	113	141	51	82	12	1,132
Berlin	3	12	3	15	1	7	6	0	2	6	5	4	64
Claremont	9	24	4	19	0	0	17	7	4	5	9	0	98
Concord	4	30	4	9	1	1	7	7	7	4	2	3	79
Conway	1	4	3	8	0	0	2	6	8	0	5	0	37
Dover	14	17	6	9	3	0	18	26	16	7	6	0	122
Keene	4	22	9	26	0	1	8	10	25	0	12	0	117
Laconia	7	20	5	19	0	5	12	16	17	10	2	0	113
Lebanon	2	8	1	5	0	0	3	0	13	8	5	0	45
Littleton	7	11	7	10	0	2	5	11	3	1	3	1	61
Manchester	8	29	14	26	0	2	10	9	9	4	14	1	126
Nashua	7	22	7	18	3	4	12	8	7	2	12	1	103
Portsmouth	9	24	7	19	1	2	6	7	23	3	7	0	108
Salem	2	12	3	10	0	0	4	6	7	1	0	0	45
All Other	8	3	0	0	0	0	1	0	0	0	0	2	14

Source: Employment Security Automated Reporting System - Table 10

Openings Received are jobs listed by employers with a local office of the Department of Employment Security during the month. The figures are not cumulative.

ACTIVE JOB APPLICANTS, BY SEX, AGE, NUMBER OF MINORITIES
AND NUMBER OF VETERANS
JANUARY 1988

	Male	Female	Eligible Claimant	Minority	Veterans	Age Group Less Than 45	Age Group 45 And Over	Non-Agr. Open Rec.	Unfilled Total	Open 30 Days Or More	Total Act. App.
State	5,754	3,489	3,724	242	1,998	7,537	1,706	1,132	1,705	1,144	9,243
Berlin	186	182	104	3	46	291	77	64	63	28	368
Claremont	324	192	100	3	107	419	97	98	94	43	516
Concord	750	364	420	20	246	904	210	79	98	62	1,114
Conway	138	105	85	0	42	192	51	37	52	38	243
Dover	829	481	649	21	316	1,071	239	122	137	68	1,310
Keene	440	302	229	7	139	612	130	117	170	113	742
Laconia	581	251	465	6	206	690	142	113	131	90	832
Lebanon	211	94	87	1	81	238	67	45	58	45	305
Littleton	256	123	86	2	81	320	59	61	61	33	379
Manchester	634	446	375	58	225	903	177	126	150	84	1,080
Nashua	589	407	502	69	196	780	216	103	197	133	996
Portsmouth	647	433	451	44	254	908	172	108	230	189	1,080
Salem	169	109	171	6	59	209	69	45	112	75	278
All Other								14	152	143	

Source: Employment Security Automated Reporting System - Table A96

JOB OPENINGS RECEIVED BY INDUSTRY
JANUARY 1988

	Agr., For. & Fish.	Construc. & Mining	Man-ufact-uring	Trans., Comm. & Util.	Trade	Fin., Ins. & Real Est.	Services	Public Admin.	Government	Total
State	5	115	316	40	265	48	289	54	87	1,132
Berlin	0	2	13	0	27	3	19	0	1	64
Claremont	0	3	38	2	17	8	28	2	5	98
Concord	0	4	19	1	13	8	18	16	17	79
Conway	0	7	13	1	7	0	9	0	0	37
Dover	1	9	48	5	17	4	11	5	19	122
Keene	0	18	20	7	35	3	32	2	4	117
Laconia	0	15	36	6	24	5	26	1	6	113
Lebanon	0	14	6	5	6	2	11	1	1	45
Littleton	0	5	23	1	14	4	13	1	1	61
Manchester	0	13	32	5	43	7	30	1	0	126
Nashua	3	7	31	0	27	7	20	2	4	103
Portsmouth	1	15	16	5	26	2	37	6	9	108
Salem	0	3	15	2	4	0	12	4	4	45
All Other			0				1	13	14	14

Source: Employment Security Automated Reporting System - Table 10

Weekly Claims Filed During January
Classified by Local Office

Area	Unemployment Compensation		U. C. State Workers (Only)		UC Local Government		Ex-military Servicemen UCX (Only)		U.C. Federal Employees No UI	
	Initial Claims	Cont. Claims	Init.	Cont.	Init.	Cont.	Init.	Cont.	Init.	Cont.
All Offices	3,738	13,481	14	27	7	9	34	34	11	24
Berlin	154	648	0	0	0	0	1	2	0	0
Claremont	93	397	0	0	0	0	0	2	0	0
Concord	337	1,238	2	1	2	0	4	2	0	0
Conway	97	279	0	0	0	0	0	0	0	0
Dover	482	2,059	2	6	0	2	5	10	4	11
Keene	277	640	0	1	0	0	2	3	0	5
Laconia	289	1,125	6	13	1	0	5	4	0	0
Lebanon	91	203	0	0	0	0	0	0	0	4
Littleton	130	529	0	0	3	6	1	0	0	0
Manchester	742	2,338	2	3	0	0	10	6	1	1
Nashua	347	1,131	0	1	0	0	2	0	0	0
Portsmouth	329	1,293	1	0	1	0	3	5	1	1
Salem	145	431	0	2	0	1	0	0	1	2
Liable Interstate	225	1,170	1	0	0	0	1	0	4	0

The average payment for a week of total unemployment was $124.49

Unemployment Compensation Fund Balance End of Month

$161,293,322.80

Net contributions received during month:

$1,515,195.81

Net benefits paid during month:

$1,369,604.30

Interest Received:

0

Commencing with the January issue of Economic Conditions in New Hampshire, we begin publishing a new Consumer Price Index series which uses the years 1982-1984 as the base period. Costs of a typical market basket of goods during that time span are indexed at 100. Periodic revisions in the consumer price index are necessary since new goods and services become available to consumers and spending patterns change over time. Data for both series will be provided for a transitional period. During this time there will be instances where the monthly rates of increase in the indexes will differ. Again, this will be due to the different weights assigned to various categories of goods.

U. S. CONSUMER PRICE INDEX

Item	1988	1987	1986	1985
All Urban Consumers (CPI-U)				
All Items (1982-84=100)				
Current Month - January	115.7			
Percent change from year ago	4.0			
All Items (1967=100)				
Current Month - January	346.7			
Percent change from year ago	4.1			
Year Average		340.4	328.4	322.2
Percent change each year		3.7	1.9	3.6
URBAN WAGE EARNERS AND CLERICAL WORKERS (CPI-W)				
All Items (1982-84=100)				
Current Month - January	114.5			
Percent change from year ago	4.1			
All Items (1967=100)				
Current Month - January	341.0			
Percent change from year ago	4.1			
Year Average		335.0	323.4	318.5
Percent change each year		3.6	1.5	3.5

NEW HAMPSHIRE

1987 TOTAL NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT (PRELIMINARY)

Industry	January	February	March	April	May	June	July	August	September	October	November	December	Annual Average
TOTAL NONAGRICULTURAL	494,800	494,450	497,850	502,100	509,950	519,150	519,900	526,250	523,650	523,400	522,550	529,050	513,600
MANUFACTURING	117,100	117,200	117,450	117,150	117,250	118,200	116,150	118,500	118,950	120,050	120,400	121,600	118,350
DURABLE GOODS	80,750	80,950	81,150	81,200	81,550	82,100	81,100	82,550	82,850	84,100	84,450	85,300	82,350
LUMBER & WOOD PRODUCTS	6,150	6,200	6,200	6,100	6,250	6,350	5,950	6,200	6,200	6,450	6,400	6,400	6,250
FURNITURE & FIXTURES	1,600	1,600	1,550	1,500	1,500	1,500	1,500	1,550	1,500	1,550	1,600	1,650	1,550
STONE & CLAY & GLASS	3,250	3,300	3,350	3,4000	3,400	3,500	3,550	3,700	3,650	3,700	3,650	3,700	3,500
PRIMARY METAL PRODUCTS	*4,150	*4,200	*4,250	*4,300	4,350	4,350	*4,400	4,400	*4,450	4,450	4,450	4,550	4,350
FABRICATED METAL PRODS.	6,650	6,600	6,650	6,650	6,600	6,700	6,500	6,500	6,600	6,700	6,750	6,850	6,650
MACHINERY	24,750	24,950	25,050	25,050	25,150	25,250	25,400	25,700	25,800	26,150	26,350	26,450	25,500
ELECTRICAL PRODUCTS	22,900	22,800	22,750	22,800	22,800	22,900	22,800	23,150	23,250	23,550	23,750	24,150	23,150
MISCELLANEOUS PRODUCTS	2,000	2,000	2,050	2,000	2,050	2,100	1,900	1,950	2,000	2,050	2,050	2,100	2,000
OTHER DURABLES	9,300	9,300	9,300	9,400	9,450	9,450	9,100	9,400	9,400	9,500	9,450	9,450	9,400
NONDURABLE GOODS	36,350	36,250	36,300	35,950	35,700	36,100	35,050	35,950	36,100	35,950	35,950	36,300	36,000
FOOD	2,900	2,900	2,950	2,850	2,850	2,900	2,850	2,850	3,850	2,800	2,800	2,850	2,850
TEXTILE MILL PRODUCTS	3,750	3,800	3,850	3,900	3,900	3,900	3,800	3,900	3,850	3,800	3,800	3,850	3,850
APPAREL	2,150	2,100	2,050	2,000	2,000	2,000	1,800	2,050	2,050	2,000	1,900	1,950	2,000
PAPER & ALLIED PRODUCTS	5,650	5,650	5,600	5,650	5,500	5,600	5,500	5,500	5,750	5,650	5,750	5,850	5,650
PRINTING & PUBLISHING	7,700	7,750	7,800	7,700	7,750	7,850	7,900	8,100	8,050	8,350	8,400	8,450	8,000
LEATHER PRODUCTS	4,150	4,100	4,100	4,000	4,000	3,950	3,550	3,950	3,900	3,650	3,500	3,550	3,850
OTHER NONDURABLES	10,050	9,950	9,950	9,850	9,700	9,900	9,650	9,600	9,650	9,700	9,800	9,800	9,800
NONMANUFACTURING	377,700	377,250	380,400	384,950	392,700	400,950	403,750	407,750	404,700	403,350	402,150	407,450	395,250
MINING	500	500	500	600	650	700	750	750	750	700	700	700	650
CONSTRUCTION	32,600	31,700	32,500	34,900	37,000	38,850	40,400	41,600	41,300	40,600	38,850	38,050	37,200
TRANS. COMM. & UTIL.	16,650	16,700	16,800	16,900	17,200	17,600	16,950	16,900	17,350	17,150	17,100	17,150	17,050
TRADE-WHOLESALE	21,600	21,550	21,750	22,250	22,500	22,250	22,700	22,850	22,700	22,600	22,900	23,100	22,350
TRADE-RETAIL	103,150	102,150	102,750	104,050	105,900	108,550	110,600	111,450	108,200	108,850	109,800	112,900	107,350
FIN., INS. & REAL ESTATE	30,100	30,350	30,550	30,950	31,350	32,000	32,400	32,650	32,550	32,550	32,500	32,800	31,750
SERVICES & OTHER	108,400	108,950	109,600	109,700	111,950	115,100	119,200	120,000	117,450	115,900	114,400	116,350	113,900
GOVERNMENT	64,700	65,350	66,000	65,800	66,400	65,650	60,750	61,850	65,100	65,800	65,900	66,400	65,000
FEDERAL	8,200	8,300	8,350	8,500	8,500	8,700	8,550	8,550	8,500	8,600	8,500	8,750	8,500
STATE	16,950	17,050	17,300	17,200	17,350	16,100	15,600	26,950	17,200	17,600	17,500	17,650	17,050
LOCAL	39,550	40,000	40,350	40,100	40,550	40,850	36,600	36,350	39,400	39,600	39,900	40,000	39,450
WORKERS ON STRIKE NOT INCLUDED	PRIMARY METAL PRODUCTS												
	*350	*350	*300	*300			*50	*50	*50				

BASED ON MARCH 1987 BENCHMARK

NEW HAMPSHIRE
1986 TOTAL NONAGRICULTURAL WAGE AND SALARY EMPLOYMENT (FINAL)

Industry	January	February	March	April	May	June	July	August	September	October	November	December	Annual Average
TOTAL NONAGRICULTURE	471,900	472,250	474,350	478,750	487,400	498,000	495.850	501,550	500,300	498,550	498,250	503,900	490,100
MANUFACTURING	120,100	120,200	119,800	118,800	118,500	119,200	116,000	116,900	117,150	116,900	116,650	117,050	118,100
DURABLE GOODS	82,850	82,850	82,900	82,400	82,200	82,600	81,400	81,100	81,200	81,100	80,750	81,100	81,850
LUMBER & WOOD PRODS.	5,900	5,900	5,950	5,750	5,700	5,950	5,800	5,900	5,900	6,100	6,050	6,150	5,900
FURNITURE & FIXTURES	1,600	1,650	1,600	1,500	1,500	1,500	1,450	1,500	1,500	1,500	1,450	1,500	1,500
STONE & CLAY & GLASS	3,050	3,000	3,050	3,200	3,200	3,250	3,300	3,300	3,300	3,400	3,350	3,350	3,200
PRIMARY METAL PRODS.	4,350	4,300	4,300	4,250	4,250	4,250	4,200	*3,850	*3,900	*4,000	*4,050	*4,100	4,150
FABRICATED METAL PRODS.	7,000	6,950	6,900	6,950	6,900	6,900	6,700	6,700	6,800	6,750	6,750	6,800	6,850
MACHINERY	25,600	25,600	25,600	25,450	25,450	25,650	25,600	25,300	25,250	25,000	24,900	25,000	25,350
ELECTRICAL PRODUCTS	24,000	24,100	24,150	23,950	23,850	23,750	23,200	23,350	23,350	23,200	23,000	23,000	23,600
MISCELLANEOUS PRODS.	2,150	2,150	2,100	2,100	2,100	2,050	1,950	2,000	1,900	1,950	1,950	1,950	2,050
OTHER DURABLES	9,200	9,200	9,250	9,250	9,250	9,300	9,200	9,200	9,300	9,200	9,250	9,250	9,250
NONDURABLE GOODS	37,250	37,350	36,900	36,400	36,300	36,600	34,600	35,800	35,950	35,800	35,900	35,950	36,250
FOOD	2,800	2,850	2,800	2,900	3,000	3,100	2,900	3,000	2,950	2,900	2,900	2,950	2,900
TEXTILE MILL PRODS.	3,500	3,550	3,500	3,500	3,450	3,500	3,400	3,450	3,400	3,500	3,550	3,650	3,500
APPAREL	2,400	2,400	2,400	2,350	2,350	2,350	2,050	2,250	2,200	2,200	2,200	2,150	2,300
PAPER & ALLIED PRODS.	5,600	5,650	5,650	5,600	5,600	5,700	5,450	5,450	5,450	5,400	5,400	5,500	5,550
PRINTING & PUBLISHING	7,250	7,300	7,300	7,300	7,300	7,350	7,100	7,250	7,450	7,500	7,550	7,450	7,350
LEATHER PRODUCTS	5,300	5,250	5,100	4,750	4,600	4,550	4,150	4,300	4,450	4,200	4,300	4,300	4,600
OTHER NONDURABLES	10,400	10,350	10,150	10,000	10,000	10,050	9,550	10,100	10,050	10,100	10,000	9,950	10,050
NONMANUFACTURING	351,800	352,050	354,550	359,950	368,900	378,800	379,850	384,650	383,150	381,650	381,600	386,850	372,000
MINING	350	400	450	550	600	600	600	600	600	600	600	600	550
CONSTRUCTION	31,900	31,250	31,550	34,000	36,250	37,900	38,350	38,100	36,700	36,150	35,450	34,750	35,200
TRANS., COMM. & UTIL.	16,050	16,000	16,050	16,050	16,500	16,850	16,200	16,300	16,900	17,000	17,050	17,200	16,550
TRADE-WHOLESALE	19,750	19,900	20,050	20,300	20,450	20,900	21,050	21,200	21,150	21,150	21,250	21,400	20,700
TRADE-RETAIL	93,100	92,550	93,350	95,050	98,000	101,950	104,450	106,200	104,200	104,450	106,050	108,850	100,700
FIN., INS. & REAL ESTATE	26,800	26,750	27,100	27,600	28,050	28,550	28,900	29,150	29,050	29,100	29,200	29,500	28,300
SERVICES & OTHER	102,500	103,200	103,450	103,750	106,200	109,900	113,650	115,150	111,800	109,650	107,550	109,350	108,000
GOVERNMENT	61,350	62,000	62,550	62,650	62,850	62,150	56,650	57,950	62,750	63,550	64,450	65,200	62,000
FEDERAL	7,900	8,000	8,000	8,050	8,000	8,100	8,100	8,050	8,000	8,050	8,150	8,400	8,100
STATE	16,600	16,700	16,900	17,150	17,200	16,000	15,450	16,750	17,000	17,450	17,300	17,350	16,800
LOCAL	36,850	37,300	37,650	37,450	37,650	38,050	33,100	33,150	37,750	38,050	39,000	39,450	37,100

WORKERS ON STRIKE NOT INCLUDED - PRIMARY METAL PRODUCTS: *350 *350 *350 *350 *350

BASED ON MARCH 1987 BENCHMARK

MANCHESTER MSA

1987 NONAGRICULTURAL WAGE & SALARY EMPLOYMENT (PRELIMINARY)

INDUSTRY	January	February	March	April	May	June	July	August	September	October	November	December	Annual Average
Total Nonagricultural	84,700	84,150	84,500	85,400	85,350	86,100	84,900	85,450	86,150	86,650	87,300	88,050	85,700
Manufacturing	13,150	13,000	12,850	12,650	12,550	12,500	12,100	12,250	12,150	12,100	12,050	12,150	12,450
Durable	7,900	7,950	7,900	7,850	7,800	7,750	7,500	7,550	7,450	7,450	7,450	7,500	7,650
Mach. & Elect. prods.	4,550	4,550	4,500	4,500	4,500	4,400	4,300	4,400	4,250	4,200	4,200	4,200	4,400
Other Durables	3,350	3,400	3,400	3,350	3,300	3,350	3,200	3,150	3,200	3,250	3,250	3,300	3,250
Nondurable Goods	5,250	5,050	4,950	4,800	4,750	4,750	4,600	4,700	4,700	4,650	4,600	4,650	4,800
Textile & Apparel	1,550	1,500	1,500	1,400	1,350	1,350	1,200	1,300	1,350	1,300	1,250	1,300	1,350
Other Nondurables	3,700	3,550	2,450	3,400	3,400	3,400	3,400	3,400	3,350	3,350	3,350	3,350	3,450
Nonmanufacturing	71,550	71,150	71,650	72,750	72,800	73,600	72,800	73,200	74,000	74,550	75,250	75,900	73,250
Mining	50	50	50	50	50	50	50	50	50	50	50	50	50
Construction	5,500	5,350	5,350	5,650	5,700	5,850	6,350	6,500	6,400	6,400	6,350	6,250	5,950
Trans., Comm. & Util.	4,900	4,900	5,000	5,100	5,100	5,200	4,900	4,900	4,850	5,100	5,050	5,100	5,000
Trade - Wholesale	5,850	5,850	5,900	6,100	6,050	6,100	6,150	6,150	6,200	6,000	6,100	6,150	6,100
Trade - Retail	17,650	17,100	17,200	17,450	17,400	17,450	17,250	17,350	17,650	18,100	18,700	19,150	17,700
Fin., Ins., & Real Est.	8,150	8,250	8,300	8,350	8,400	8,500	8,500	8,600	8,650	8,750	8,750	8,850	8,500
Services & Other	21,250	21,350	21,550	21,650	21,650	21,950	21,400	21,100	21,400	21,550	21,700	21,850	21,550
Government	8,200	8,300	8,300	8,400	8,450	8,500	8,200	8,550	8,800	8,600	8,550	8,500	8,400
Federal	2,450	2,450	2,500	2,600	2,600	2,650	2,650	2,700	2,650	2,700	2,700	2,800	2,600
State	850	850	850	800	850	850	1,050	1,300	1,100	850	850	800	900
Local	4,900	5,000	4,950	5,000	5,000	5,000	4,500	4,550	5,050	5,050	5,000	4,900	4,900

Based on March 1987 Benchmark

MANCHESTER MSA
1986 NONAGRICULTURAL WAGE & SALARY EMPLOYMENT (FINAL)

INDUSTRY	January	February	March	April	May	June	July	August	September	October	November	December	Annual Average
Total Nonagricultural	81,650	81,200	81,600	82,400	83,000	83,900	82,650	83,750	84,500	84,900	85,650	86,200	83,450
Manufacturing	14,550	14,400	14,200	14,100	13,950	13,850	13,400	13,600	13,550	13,600	13,450	13,400	13,850
Durable	8,800	8,750	8,700	8,600	8,550	8,400	8,200	8,200	8,150	8,150	8,050	8,050	8,400
Mach. & Elec. prods.	5,200	5,200	5,200	5,100	5,050	4,900	4,800	4,800	4,750	4,750	4,650	4,650	4,900
Other Durables	3,600	3,550	3,500	3,500	3,500	3,500	3,400	3,400	3,400	3,400	3,400	3,400	3,500
Nondurable	5,750	5,650	5,500	5,500	5,400	5,450	5,200	5,400	5,400	5,450	5,400	5,350	5,450
Textile & apparel	1,550	1,550	1,500	1,500	1,500	1,500	1,450	1,500	1,500	1,450	1,500	1,450	1,500
Other Nondurables	4,200	4,100	4,000	4,000	3,900	3,950	3,750	3,900	3,900	4,000	3,900	3,900	3,950
Nonmanufacturing	67,100	66,800	67,400	68,300	69,050	70,050	69,250	70,150	70,950	71,300	72,200	72,800	69,600
Mining	50	50	50	50	50	50	50	50	50	50	50	50	50
Construction	4,950	4,850	4,900	5,100	5,350	5,650	6,000	6,150	6,050	5,950	5,900	5,750	5,550
Trans., Comm. & Util.	4,750	4,750	4,750	4,700	4,800	4,800	4,550	4,500	4,500	4,700	4,800	4,850	4,700
Trade - Wholesale	5,300	5,350	5,400	5,500	5,500	5,550	5,600	5,650	5,700	5,600	5,550	5,600	5,550
Trade - Retail	16,500	16,050	16,050	16,300	16,400	16,600	16,450	16,700	16,900	17,300	17,950	18,400	16,800
Fin., Ins., & Real Est.	7,300	7,350	7,400	7,700	7,750	7,800	7,900	8,000	8,000	8,100	8,150	8,200	7,800
Services & other	20,400	20,500	20,850	20,950	21,200	21,500	20,900	21,100	21,550	21,550	21,650	21,850	21,150
Government	7,850	7,900	8,000	8,000	8,000	8,100	7,800	8,000	8,200	8,050	8,150	8,100	8,000
Federal	2,300	2,300	2,400	2,400	2,400	2,400	2,400	2,450	2,400	2,450	2,500	2,600	2,400
State	850	850	800	800	800	800	1,000	1,300	1,050	800	800	800	900
Local	4,700	4,750	4,800	4,800	4,800	4,900	4,400	4,250	4,750	4,800	4,850	4,700	4,700

Based on March 1987 Benchmark

NASHUA PMSA
1987 NONAGRICULTURAL WAGE & SALARY EMPLOYMENT (PRELIMINARY)

INDUSTRY	January	February	March	April	May	June	July	August	September	October	November	December	Annual Average
Total Nonagricultural	89,950	89,500	90,350	91,350	92,450	93,850	92,750	93,500	94,450	94,700	95,200	96,200	92,850
Manufacturing	35,650	35,650	35,800	36,000	36,150	36,550	36,750	37,200	37,200	37,300	37,400	37,400	36,600
Durable Goods	29,350	29,300	29,400	29,750	29,950	30,250	30,550	30,900	31,000	31,050	31,200	31,200	30,350
Mach. & Elec. prods.	22,050	21,950	22,000	22,250	22,400	22,700	22,950	23,250	23,300	23,450	23,550	23,650	22,800
Other Durables	7,300	7,350	7,400	7,500	7,550	7,550	7,600	7,650	7,700	7,600	7,650	7,550	7,550
Nondurable Goods	6,300	6,350	6,400	6,250	6,200	6,300	6,200	6,300	6,200	6,250	6,200	6,200	6,250
Nonmanufacturing	54,300	53,850	54,550	55,350	56,300	57,300	56,000	56,300	57,250	57,400	57,800	58,800	56,250
Mining	100	100	100	100	100	100	100	100	100	100	100	100	100
Construction	4,550	4,450	4,550	4,800	5,000	5,200	5,500	5,650	5,550	5,400	5,500	5,450	5,150
Trans., Comm. & Util.	2,200	2,200	2,100	2,100	2,150	2,200	2,100	2,050	2,100	2,050	2,100	2,100	2,100
Trade - Wholesale	3,750	3,750	3,800	3,800	3,800	3,900	3,900	3,850	3,850	3,900	4,000	4,000	3,850
Trade - Retail	17,250	16,900	17,100	16,900	17,150	17,250	17,150	17,200	17,250	17,300	17,650	18,200	17,250
Fin., Ins., & Real Est.	3,600	3,650	3,650	3,700	3,800	3,950	4,000	4,050	4,000	4,000	3,950	4,000	3,850
Services & Other	16,350	16,250	16,600	17,250	17,600	18,000	17,550	17,600	17,700	17,900	17,700	17,950	17,400
Government	6,500	6,550	6,650	6,700	6,700	6,700	5,700	5,800	6,700	6,750	6,800	7,000	6,550
Federal	800	850	850	850	900	900	900	900	900	900	850	900	850
State	200	200	250	250	250	250	200	200	250	200	250	250	250
Local	5,500	5,500	5,550	5,600	5,550	5,550	4,600	4,700	5,550	5,650	5,700	5,850	5,450

Based on March 1987 Benchmark

NASHUA PMSA
1986 NONAGRICULTURAL WAGE & SALARY EMPLOYMENT (FINAL)

INDUSTRY	January	February	March	April	May	June	July	August	September	October	November	December	Annual Average
Total Nonagricultural	84,550	84,950	85,500	85,850	86,750	88,150	87,600	88,900	89,500	89,450	89,750	90,700	87,650
Manufacturing	35,900	35,900	35,850	35,600	35,600	36,000	35,600	35,400	35,400	35,300	35,300	35,300	35,600
Durable Goods	29,950	29,800	29,850	29,650	29,600	29,850	29,700	29,450	29,400	29,200	29,150	29,200	29,600
Mach. & Elec. prods.	22,750	22,700	22,700	22,650	22,650	22,800	22,650	22,400	22,200	22,200	22,050	22,100	22,500
Other Durables	7,200	7,100	7,150	7,000	6,950	7,050	7,050	7,050	7,200	7,000	7,100	7,100	7,100
Nondurable Goods	5,950	6,100	6,000	5,950	6,000	6,150	5,900	5,950	6,000	6,100	6,150	6,100	6,000
Nonmanufacturing	48,650	49,050	49,650	50,250	51,150	52,150	52,000	53,500	54,100	54,150	54,450	55,400	52,050
Mining	100	150	150	100	100	100	100	100	100	100	100	100	100
Construction	3,900	3,900	4,000	4,450	4,700	4,950	5,100	5,150	4,950	4,750	4,750	4,700	4,600
Trans., Comm. & Util.	2,150	2,150	2,150	2,100	2,150	2,200	2,000	2,000	2,150	2,200	2,300	2,300	2,150
Trade - Wholesale	3,750	3,750	3,800	3,800	3,850	3,950	3,900	3,900	3,900	4,000	4,050	4,050	3,900
Trade - Retail	14,250	14,500	14,750	14,650	14,900	15,100	15,500	16,450	16,650	16,650	17,100	17,650	15,700
Fin., Ins., & Real est.	3,050	3,050	3,100	3,050	3,100	3,250	3,300	3,400	3,400	3,350	3,350	3,350	3,250
Services & Other	15,400	15,450	15,550	15,950	16,250	16,500	16,700	17,000	16,750	16,900	16,500	16,900	16,300
Government	6,050	6,100	6,150	6,150	6,100	6,100	5,400	5,500	6,200	6,200	6,300	6,350	6,050
Federal	750	750	750	750	750	750	800	750	750	750	750	800	750
State	250	250	250	250	250	200	200	250	250	250	250	250	250
Local	5,050	5,100	5,150	5,150	5,100	5,150	4,400	4,500	5,200	5,200	5,300	5,300	5,050

Based on March 1987 Benchmark

PORTSMOUTH-DOVER-ROCHESTER MSA
1987 NONAGRICULTURAL WAGE & SALARY EMPLOYMENT (PRELIMINARY)

INDUSTRY	January	February	March	April	May	June	July	August	September	October	November	December	Annual Average
Total Nonagricultural	102,800	102,700	104,100	106,900	109,600	111,850	111,300	113,400	113,200	111,500	110,950	111,350	109,150
Manufacturing	20,300	20,250	20,500	20,650	20,600	20,950	20,100	20,200	20,950	20,600	20,600	20,650	20,550
Durable	12,250*	12,300*	12,400*	12,550*	12,650	12,850	12,850	12,950	13,300	13,000	13,000	13,000	12,750
Nondurable	8,050	7,950	8,100	8,100	7,950	8,100	7,250	7,250	7,650	7,600	7,600	7,650	7,800
Nonmanufacturing	82,500	82,450	83,600	86,250	89,000	90,900	91,200	93,200	92,250	90,900	90,350	90,700	88,600
Mining	100	100	100	100	150	150	150	150	150	150	150	150	150
Construction	5,400	5,200	5,350	5,650	6,000	6,150	6,500	6,600	6,500	6,350	6,250	6,200	6,000
Trans., Comm. & Util.	2,800	2,800	2,800	2,850	2,900	3,050	2,900	2,900	3,000	2,950	2,950	2,950	2,900
Trade	26,000	25,800	26,150	27,350	28,700	30,250	32,050	32,200	29,900	28,850	28,850	29,300	28,800
Fin., Ins., & Real Est.	6,200	6,200	6,200	6,350	6,400	6,550	6,700	6,750	6,700	6,650	6,650	6,750	6,500
Services	17,750	18,000	18,100	19,350	20,100	20,700	21,400	21,700	21,200	20,500	19,800	19,750	19,850
Government	24,250	24,350	24,900	24,600	24,750	24,050	21,500	22,900	24,800	25,450	25,700	25,600	24,400
Federal	10,000	10,000	10,100	10,150	10,200	10,300	10,300	10,350	10,450	10,450	10,450	10,450	10,250
State	5,250	5,250	5,500	5,450	5,400	4,350	3,100	4,500	4,950	5,500	5,600	5,500	5,050
Local	9,000	9,100	9,300	9,000	9,150	9,400	8,100	8,050	9,400	9,500	9,650	9,650	9,100
*Workers on Strike not included	*350	*350	*350	*350									

Based on March 1987 Benchmark

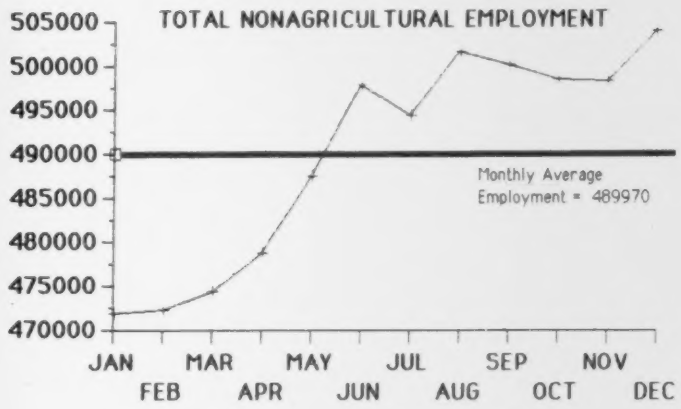
PORTSMOUTH-DOVER-ROCHESTER MSA
1986 NONAGRICULTURAL WAGE & SALARY EMPLOYMENT (FINAL)

Industry	January	February	March	April	May	June	July	August	September	October	November	December	Annual Average
Total Nonagricultural	97,700	98,200	98,550	101,300	104,100	106,650	105,850	107,800	107,150	106,100	105,450	106,100	103,750
Manufacturing	20,900	21,050	20,800	20,900	20,800	20,800	20,050	20,450	20,400	20,550	20,550	20,750	20,650
Durable	12,400	12,500	12,450	12,600	12,600	12,650	12,650*	12,400*	12,500*	12,500*	12,450*	12,600*	12,500
Nondurable	8,500	8,550	8,350	8,300	8,200	8,150	7,400	8,050	7,900	8,050	8,100	8,150	8,150
Nonmanufacturing	76,800	77,150	77,750	80,400	83,300	85,850	85,800	87,350	86,750	85,550	84,900	85,350	83,100
Mining	50	50	50	100	100	100	100	100	100	100	100	100	100
Construction	4,400	4,300	4,500	4,850	5,350	5,650	5,900	6,050	5,850	5,900	5,800	5,800	5,350
Trans., Comm. & Util.	2,450	2,450	2,450	2,650	2,750	2,850	2,700	2,750	2,850	2,800	2,750	2,800	2,700
Trade	23,850	23,750	24,050	25,350	26,850	29,050	30,800	30,950	28,850	27,800	27,750	28,000	27,250
Fin., Ins., & Real Est.	5,400	5,350	5,400	5,550	5,650	5,750	5,900	5,900	5,900	5,850	5,850	5,900	5,700
Services	16,100	16,400	16,450	17,500	18,250	19,050	19,600	19,600	19,600	18,900	18,250	18,250	18,150
Government	24,550	24,850	24,850	24,400	24,350	23,400	20,800	22,000	23,600	24,200	24,400	24,500	23,850
Federal	11,150	11,100	11,000	10,700	10,550	10,500	10,450	10,250	10,150	10,100	10,050	10,200	10,550
State	5,100	5,200	5,350	5,300	5,300	4,250	3,000	4,400	4,850	5,350	5,450	5,450	4,900
Local	8,300	8,550	8,500	8,400	8,500	8,650	7,350	7,350	8,600	8,750	8,900	8,850	8,400

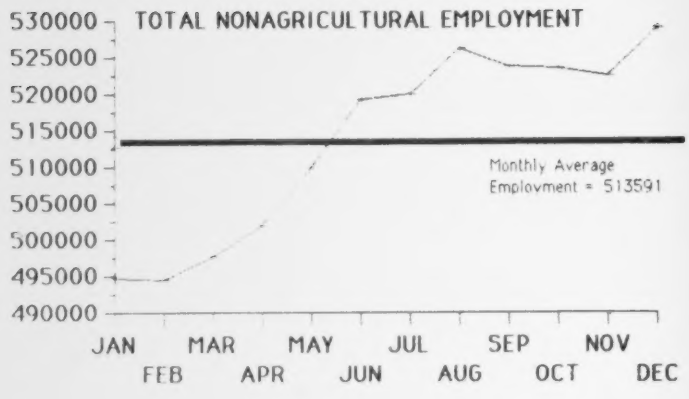
*Workers on strike not included
Based on march 1987 Benchmark

*350 *350 *350 *350 *350

1986 New Hampshire Final Data (March 1987 Benchmark)



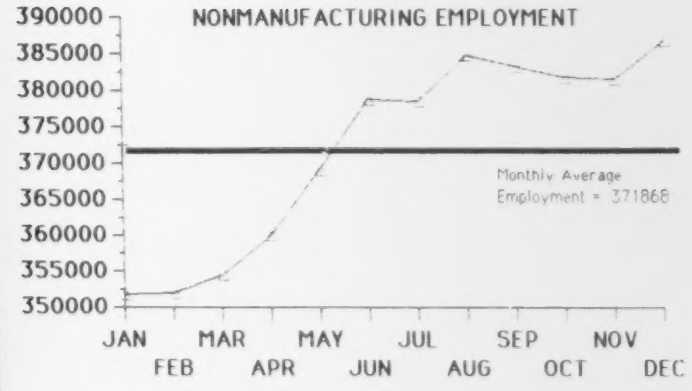
1987 New Hampshire Preliminary Data
(March 1987 Benchmark)



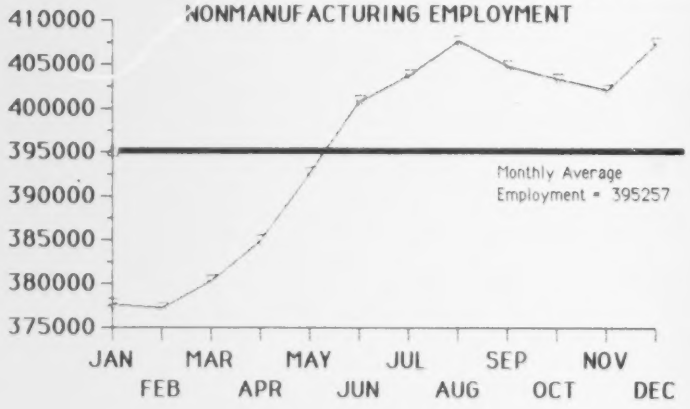
1986 New Hampshire Final Data
(March 1987 Benchmark)

1987 New Hampshire Preliminary Data
(March 1987 Benchmark)

1986 New Hampshire Final Data
(March 1987 Benchmark)



1987 New Hampshire Preliminary Data (March 1987 Benchmark)



1986 and 1987 New Hampshire Total Nonagricultural Wage and Salary Employment, Manufacturing Employment, and Nonmanufacturing Employment, based on place of residence. Derived from tables on pages 12 and 13, preceding.

Note: Workers on strike not included.